

# Preschool Directors and Staff

September 2020

This newsletter is sponsored by: **Tony Moran** of Business, CBI, M&AMI, CBB at BTI Group

Tony has earned the trust and respect of his clients during his 32-year career in selling childcare centers. Tony's wealth of knowledge allows him to provide the superb personal service and business insights that his customers have come to rely upon. He works closely with clients to truly understand the unique aspects of their personal and business needs. If you are considering selling your center call for a no obligation valuation. If you want to buy a center call so we can put you on our exclusive buyer list for notifications of new centers for sale.



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Please take this opportunity to review your listing and let us know if you need any information updated. You can update using this [form](#).

Also, if you have any jobs, virtual events or virtual tours that you would like on the site, please email all pertinent information to [Sydney](#)!

## Renewals

Subscription Renewals *are due* for EastBayPreschools.com and BayAreaPreschools.com. You can renew online [here](#)!

Welcome to our new schools!

-The Little Redwoods Infant



## EBP/BAP News

Happy Fall!

I hope the beginning of the school year is off to a smooth start for everyone!

We would love to hear your feedback on [BayAreaPreschools.com](http://BayAreaPreschools.com), so if you haven't had a chance to check it out already, please do and let us know what you think!

If you haven't renewed already, you can do so through the link in this newsletter.



## The ECE Director's Overwhelm Loop: How to Eliminate Overwhelm in 4 Easy Steps

"Running a child care business is a challenging endeavor on a normal day, but doing it amidst a global pandemic? The stakes and stress are ratcheted up to a whole new level. And that means it's really easy for child care directors and staff to get overwhelmed."

Center in San Ramon, CA

-Little Bee Preschool in San Francisco, CA



## Conferences and Trainings for Teachers

- **Prepare, Prevent, Protect: Security & Safety in Early Childhood Facilities, September 16th at 11am PST**
- **Executive Function and Challenging Behavior: A New Approach, September 30th at 11am PST**
- **Unpacking the Pyramid Model: A Practical Guide to Social Emotional Learning, October 1st at 11am PST**

**\*click the workshop titles to register!\***

1. Believe you can do this.
2. Actively manage your calendar.
3. Intensely focus on getting and keeping clients: Full Enrollment and Consistent Rate Increases
4. Money Management

[Read more about managing overwhelm here!](#)

## Turtle's Tip of the Month

If you're looking for small ways to cut costs and save money, now is a great time to contact your

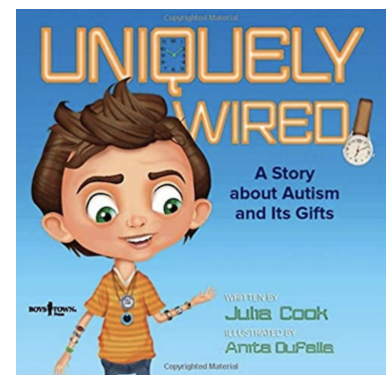
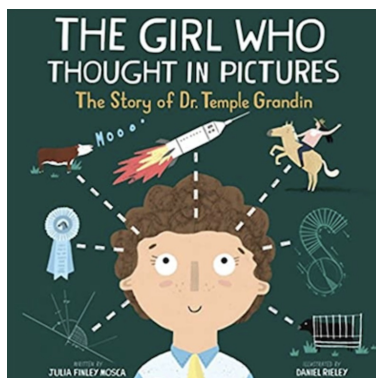


internet and phone service providers! They will not reach out to you and offer a better or lower rate, but if you contact them by phone, there is almost always a better deal or package that will save you money overall!

## Children's Books to Open the Conversation on Abilities

"It's never too early to start the discussion on differently-abled individuals. As adults, we're often looked up to by children for how to treat others and our knowledge of the world around us. We've rounded up a few great books to start the discussion on differently-abled individuals; some are true stories and the children in your life will relate to these stories in one way or another, whether they share the common ground of being differently-abled or know someone else who is."

**\*click on the book cover for links to Amazon\***



[More details here](#)

## How to Make Drop-off and Pick-up More Personal

- Have friendly, outgoing, and extroverted staff assisting at drop off and pick up!
- Have lead teachers get into the rotation.
- Verbally share important information from their daily report at pick up.
- Assist parents with rough drop offs!
- Be extra hospitable!
- Small, yet meaningful talk.



[Read more here](#)



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